# **EXHIBIT**

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Director University Financial Aid Compliance Salary in Baltimore, MD | Indeed.com

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Salary 5earch

## Director University Financial Aid Compliance Salary in Baltimore, MD

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Director University Financial Aid Compliance in Baltimore, MD

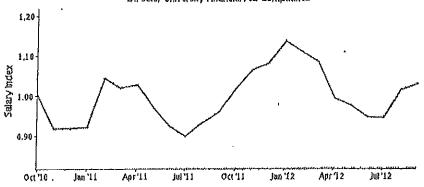
420%

In USD as of Oct 17, 2012

Average Director University Financial Ald Compliance salaries for job postings in Beltimore, MD are 1% lower than average Director University Financial Aid Compliance sataries for Job postings nationwide.

## National Salary Trend from Indeed.com

--- Director University Financial Aid Compliante



Average Salary of Jobs with Related Titles

In USD as of Oct 17, 2012

Jobs that may interest you

Assistant Clinic Director/Physical... Physiotherapy... - Catonsville, MD

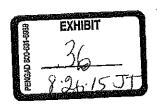
Financial Analyst Johns Hopkins... - Baltimore, MD

Campus Director Etech Hi Inc. - Baltimore, MD

2012-081 ASSISTANT... Morgan State... - Baltimore, MD

Deputy Director of Athletics... Towson... - Towson, MD

Sr. Research Program Coordinator Johns Hopkins... - Baltimore, MD



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Broadridge-Jersey City, NJ

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what:

Director of Financial Aid

New York, NY 10010

where:

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Advanced Job Starch

Director of Financial Aid jobs in New York, NY

Jobs 1 to 10 of 204

Director, Sales

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Assistant Director of Compliance - New York, NY

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Broadridge - 14 days ago Director of Finance

City of Satellite Beach, FL-New York

adept Director of Finance to aid the Legislature in..., the County. As the Director of Finance, you will: . Be an expert in public financial management who can... \$95,721 - \$104,000 a year

helps the financial services industry operate. With 60 years of experience, we provide

financial services... Division of Broadridge Financial Solutions, we are...

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Distance:

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Salary Estimate \$40,000+ (186) \$80,000+ (108)

\$80,000+ (78) \$100,000+ (60) \$120,000+ (40)

Title

Company

Location

Job Type

Employer/Recruiter

Financial Aid Specialist

CUNY- New York, NY

Supervises and schedules assignments for college assistants, work study students and other staff, collects documents related to placement, reviews and approves... CUNY - 4 days ago. save lob-block - email-more...

<u> Assistant Director, Admissions and Financial Aid</u>

New York University- New York, NY

managing the admissions cycle for graduate applications for selected departments;. coordinating the awarding and notification processes for residuled sources... New York University - 7 days ago- gave toth - block - email -mota...

Associate Director for Financial Aid

Hofstra University-Hempstead, NY

reconciliation of internal and external compliance processes; assistance with administration and reconciliation of certain Tille IV FSA programs;...

Hofstra University - 11 days ago- <u>aave lob -block - emal</u>l -<u>meto...</u>

Director of Financial Ald

Baruch College of the City University of New York-New York, NY Peoplesoft experience a plus, commensurate with qualifications and experience, CUNY offers a comprehensive benefits package to employees and eligible dependente...\$68,809 - \$91,611 a year InsideHigherEd.com - 6 days ago- gave Job -block - small -more...

Associate Director, Financial Aid

New York University-New York, NY

Position requires a high level visibility with representation at institutional, national and regional levels with professionals and associations as well as with... New York University - 30+ days ago- says lob -block - ethall-rhdra...

Budget Director

The Children's Ald Society- New York, NY

A Backelor's degree and ten years of work experience in accounting, finance, management, public administration or related field;....

The Children's Aid Society - 16 days ago - save lob - block - email - mote...

Director of Operation

American Hearing Aid Associates - Manhatian, NY

Financial reporting and analysis. An established business located in the Westohester County, NY area is looking for an ambilious professional to join our team... American Hearing Aid Associates - 13 days ago-says lob -block - actail- pible...

Associate Director of Financial Aid

Plaza College- Jackson Heights, NY 11372

or, OPA, CFA, or Master's D agree in related field. Detail , process , and goal oriented .... Monster - 12 days ago- pave lob -block - amail -mole...

Assistant Director of Student Services (Financial Ald/Bursar...

Mercy College-Dobis Ferry, NY

AMEDE, Make appropriate 'professional judgments' for those with special circumstances utilizing knowledge of detailed financial aid regulations and related... Mercy College - 30+ days ago- 29ve lob -block - email -mote...

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Wednesday, October 17, 2012

(/baruch-collegg-cliv-university-neyz-yorki

SEE PROFILE (MARKETH COLLEGE-CITY-MOVERSITY-NEVAYORIS)

28 ACTIVE JOBS RESERVERS FROM IS FIELD JOB INSTITUTION VALUED

## Director of Financial Aid

Barrich College of the City University of New York (Iseeken 200) and 35 field job institution? 3A1413)

Job Location: New York, NY

Job Category: | Financial address (1200) in 23 fets les categors 1/160)

Posted: Oclober 10

The City University of New York (CUNY) is the nation's leading urban public university serving more than 480,000 students in a wide range of educational programs at 24 colleges and institutions in New York City. Job ID: 5838

Regular/Temporary: Reguler

GENERAL DUTIES

Develops and oversees student financial sid programs in accordance with Federal/State laws and regulations and University guidelines.

- Develope and interprets tinencial aid polices and procedures with regard to Federal and NY State programs such a internal loan programs, all state and federal loan programs, Statford Loans, Perkins Loans, College Work Study, and Tuition Assistance Program (TAP).
- Reports on general and fiscal matters such as program expenditures, projections of full-year spending potential, and analyses of spending patterns
- Authorizes the disbursement of funds,
- Monitors compilance with Federal and State financial aid regulations, developing and implementing compliance precedures.
- Serves as College liaison to Foderal, State, local and professional agencies on financial aid matters.
- Assures that the Financial Aid function works effectively with other College units (e.g., Admissions, Registrer, Bursar).
- Manages financial sid staffing, development, and evaluation.
- Performs rolated duties as assigned.

Job Titla Name: Financial Aid Director

CONTRACT TITLE

Higher Education Officer

FLSA

CAMPUS SPECIFIC INFORMATION

Baruch College is a public, urban, and culturally diverse institution with an annollment of approximately 17,000 students and a unit of City University of New York that consists of twonty-titree colleges.

Reporting to the Assistant Vice President for Enrollment Management Services, the Director of Financial Aid provides leadership in the Office of Financial Aid.

Essential Job Functions:

- Develops and directs financial aid strategies within the fremework of federal and state regulations that are consistent with the enrollment management objectives of the College. Administers financial aid, achdiarabilips, and aludent employment programs that support student recombinent and retention.
- Ensures that the College has exception-free Financial Aid audits and program reviews by keeping

**DEF-ICE** CONFIDENTIAL 006322

## Director of Financial Aid | Inside Higher Ed

Page 2 of 3

abresst of and implementing all federal and state laws and regulations that periain to the programs administered by the Financial Aid Office.

- Works collaboratively with other departments within the entrollment services division as well as across
the college, Contributes to student satisfaction through delivery of quality customer service in all
aspects of the administration of financial aid and student employment services.

#### MINIMUM QUALIFICATIONS

Bachelor's Degree and eight years' related experience required.

#### OTHER QUALIFICATIONS

The successful candidate must possess a bachelor's degree (masiet's alrengly preferred) and a minimum of eight (a) years of relevant experience as at Director of Financial Aid. Experience in a multi-campus higher aducation and/or urban, commuter college seiting is decirable. She should have demonstrated strong strategic planning and communication skills, and be an effective highly visible leader with a strong sense of organizational vision and he able to emits the cooperation of individuals at all levels within the College and the University. Candidates must possess an interest in working with an atthically and readaily diverse student body and be sensitive to their needs. She must clearly demonstrate experience in implementing, managing, and maintaining federal and state financial aid systems.

The successful candidate must have demonstrated success managing financial aid operations at a public or private university in a high volume financial aid office with comprehensive knowledge of all federal, state and local financial aid policies, procedures, and regulations. The ideal candidate must show demonstrated in-depth experience with complex (financial analysis, monitoring, coporting) and control, as well as and the ability to manage, train and develop staff. The ideal candidate will be familiar with regional accreditation standards, budget management, current data collection, research methodologies, web-based technology and be able to produce results in a fast paced environment. The Director will develop and manage internal and external communication to inform students about financial aid policies and procedures and assist in coordinating financial planning services for students at the pre-enrollment, annotifical and communication skills required. Peoplesoft experience a plus.

#### COMPENSATION

\$68,803 - \$91,611; commensurate with qualifications and experience.

#### BENEFITS

CUNY offers a comprehensive benefits package to employees and eligible dependents based on job title and classification. Employees are also offered penden and Tax-Deferred Savings Plans. Part-lime employees must meet a weekly or semicator work hour criteria to be eligible for health benefits. Health benefits are also extended to relifees who meet the eligibility criteria.

### HOW TO APPLY

Applicants must provide a resume and coverteller. To apply, go to www.cuny.edu.nesdu

#### CLOSING DATE

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October 26, 2012 (Search extended)

#### JOB SEARCH CATEGORY

CUNY Job Posting: Managerial/Professional

#### EQUAL EMPLOYMENT OPPORTUNITY

We are committed to enhancing our diverse scademic community by actively encouraging people with disabilities, minorities, veterans, and women to apply. We take pride in our pluralistic community and continue to seek excellence through diversity and inclusion. EO/AA Employer,

u Saerch Jobs (seokete)

#### SIMILAR JOBS

Einanciai Aid Counseior Mag/mensus laskishiobered.comsi; bensveature:universitatiosocieless; counsolar/lab/441689) ST. BONAVENTURE, NY Himan Resources and Benefits Manager filin/magas Instationates combauca.coloos.comploates vosso

Research Associate - High Performance Computing Center (HPCC) (alterances nationals before control energiates bind of the myerity note

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10/17/2012